### THE SMART SMALL COMMERCIAL PLATFORM

# Working with Semsee Market Access

Get appointed with Semsee Market Access and access our 30+ carriers for BOP, WC, Auto, Trucking, E&S and more!



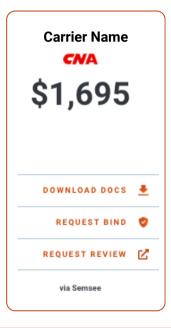
# Got your quote? Tag us in!

Once you get your quote on Semsee, make sure to choose the right path!

READY TO BIND? Click request bind and you'll be taken through our attestation process to double-check everything for accuracy. Semsee will notify the underwriting team that you're ready to go! No back-and-forth with underwriting needed - just click, quote, request bind, done.

REQUEST REVIEW - If your quote is not bindable or you have questions, select request review. This allows you to share additional information with our underwriting team and upload additional documents.

Want to share your bindable quote with your client before you proceed? Simply click DOWNLOAD DOCS!





## **Risk doesn't fit?**

If you can't find the right class code for your risk? Avoid assigning the next closest code.

Why? Semsee's smart - we tailor carrier questions based on the selected class code. Selecting the wrong code could cause you to answer questions unrelated to your selected code, ultimately causing a declination.

If your specific code is not listed in the portal, it may not align with the carriers' appetite in Semsee.



# **Need help?**

Make sure your email gets to the right place! Choose the appropriate inbox below and we'll respond ASAP!

Platform Support: support@semsee.com Servicing Existing Policies: servicing@semseemap.com Accounting/Commissions: billing@semseemap.com

## For more information, visit our website semsee.com SEMSEE

## THE SMART SMALL COMMERCIAL PLATFORM

# Semsee Market Access FAQ's

New to working with Semsee Market Access? Here are some of our most frequently asked questions!

### What is the commission for Market Access binds?

Get paid more for less work with Semsee Market Access. Commission varies per line of business and per carrier, however our commissions are equal to, if not higher than, your directly appointed markets! We average 12-15% commissions for all lines for admitted and non-admitted markets.

### How and when do commissions get paid?

Semsee Market Access pays appointed agents monthly within 30-60 days, depending on effective date and date the customer paid to the carrier. If the insured has a payment plan, commission will be paid out based on that schedule. Semsee pays commission via direct deposit.

#### Is there a premium commitment?

There is NO premium commitment for Semsee Market Access - whether you're just getting started in commercial lines, or have a big book of business, we want to help you get it placed!

#### Who owns the business?

When working with Semsee Market Access, the agent always owns the relationship with the insured, however depending on the placement, Semsee will be the agent of record on the account. Except for a few ES markets most business will be "owned by Semsee", but you the agent will always retain control where the business will be placed. If you want to move it back to your direct contract next year, or even get an appointment with the Market Access carrier, we will help you move it back to your market.

#### What does that mean?

Semsee acts as a Digital Market Access Provider, not a "traditional wholesaler", so regardless of who the agent of record is, the relationship with the insured belongs to the agent. Semsee will not contact the insured directly without your permission. Placement of the business is always up to the agent - if you choose to move the risk to a directly appointed carrier, we will be glad to assist you in doing so. Our goal is to help you find a home for your risk efficiently.

For more information, visit our website semsee.com **SEMSEE** 

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#### What happens with renewals?

With Semsee Market Access we will tee up the renewal for you - we'll reach out if we have any additional questions! Once your renewal has been processed commissions will be paid.

#### How do I request an endorsement or other post-issuance support?

All account servicing and post-issuance support will be handled by the Semsee Market Access team. Please reach out to <u>servicing@semseemap.com</u> for any changes to the policy. As we do not issue certificates or communicate directly with the insured, the agent will remain the point of contact for the insured.

#### Can I edit my application post-submission?

YES! If you need to make a change to your application after it is submitted, simply use the "duplicate application" function and make the changes you need to limits, deductibles or underwriting info.

#### How long does it take to get an E&S Quote?

Depending on the complexity of the risk, we can turn around an E&S quote as quickly as one hour! Your underwriter will review your submission and communicate turn around time.

#### Who do I contact for help?

Make sure your email gets to the right place! Choose the appropriate inbox below and we'll respond ASAP!

Platform Support: support@semsee.com Servicing Existing Policies: servicing@semseemap.com Accounting/Commissions: billing@semseemap.com